



INVITATION to IRIS Training in Bremen

Dear Distributor,

Wagner Analysen Technik and Kibion are happy to invite you to the first Training course to be held in Bremen in April. Our aim is to give you all basic and relevant information to be able to market and sell our products and as a result increase your sales. Kibion/WAT will bear the cost for the training, lunches and one social dinner. Other costs associated with the training such as travelling and accommodation we ask you to cover.

There will be two sessions with different target groups.

April 16th -19th

This training course is intended for Key Account Managers/Sales Managers/Product Managers or similar. The purpose of the training is to get to know how to perform a test on the instrument and to be able to explain how the instrument works to interested customers and doctors.

April 23rd – 26th

This training course is intended for Service Technicians and Engineers. The purpose of this training is to get acquainted with the instrument and after the training be able to perform routine service and maintenance.

Please let us know if you are interested to attend. We have a maximum number of participants, and we will use the principle first come first served.

We therefore kindly ask you to send the name of the persons you have nominated as participants from your company, which course they will take part in and also if you need an invitation letter from us to be able to apply for a visa if needed.

Please send your application **before March 30** to ingegerd.bjorklund@kibion.com or fax +46 18 780 88 88.

Looking forward to welcome you in Bremen!

Dr. Yvonne Ventur
Country Manager, Kibion/WAT, Germany